

Tool Town Sales Representative

Pay: \$22.00 - \$26.00 per hour

Job description:

Rock Hard Landscape Supply is one of Minnesota's leading suppliers of Mulch, Boulders, Natural Stone, Fabricated Stone, Hardscape Products, Landscape Fabric and Tools. Our extensive in-stock product selection, knowledgeable staff, and flexible delivery options give us an edge over the competition.

Job Title: Tool Town Sales Representative (Seasonal)

Company: Rock Hard Landscape Supply

Position Overview:

Rock Hard Landscape Supply is seeking a knowledgeable and driven Tool Town Sales Representative to join our team. This role is ideal for someone with hands-on experience in landscape installation who enjoys helping customers choose the right tools, materials, and solutions for their outdoor projects. The ideal candidate blends technical expertise with excellent customer service and a self-motivated, proactive attitude. First-hand experience with pond installs and landscaping lighting is highly appreciated. This position will run from about March - November. Possibility of year-round opportunities for a qualified candidate.

Key Responsibilities:

- Assist customers in selecting tools, materials, and solutions for landscaping, pond installation, and landscape lighting projects
- Provide expert advice based on real-world experience in landscape and hardscape installation
- Demonstrate proper use, care, and maintenance of landscaping tools and equipment
- Build strong customer relationships and deliver a high level of service to drive sales
- Stay informed on new products, techniques, and industry trends
- Maintain a clean, organized, and fully stocked Tool Town retail area
- Work independently while also supporting team goals and store operations
- Assist customers in person and on the phone for hardscape selections
- Promote and grow the "Tool Town" shopping experience

Required Qualifications:

- Hands-on experience with landscape installation
- Knowledge of pond design, installation, and maintenance
- Experience with landscape lighting systems and installation
- Strong familiarity with landscape tools and equipment, including proper use
- Excellent customer service and communication skills
- Self-starter with the ability to work independently
- Motivated, dependable, and eager to learn

Preferred Traits:

- Practical, solution-oriented problem solver
- Friendly, approachable, and team-focused
- Ability to explain technical concepts to customers of all experience levels
- Organized with strong attention to detail